



# OpenMined

Mid-Semester Research Readout



# Imagine Planning Your First Semester at CMU With AI



Claude

Hey Claude, pretend to be an academic advisor for CMU's MHCI program. Give me an ideal schedule for a future product designer transitioning from 1 year of full-time software engineering, with a background in social sciences and community building.

Please advise me on courses, faculty to engage with for future career planning, and potential research labs that would spark my interests of community building. I need to maximize my time at CMU, \$90k is a lot of money!

# What Changes When Knowledge Has a Verified Source?



Claude

MHCI 2024 LifeHacker\_Public  
PDF



Hey Claude, pretend to be an academic advisor for CMU's MHCI program. Give me an ideal schedule for a future product designer transitioning from 1 year of full-time software engineering, with a background in social sciences and community building.

Please advise me on courses, faculty to engage with for future career planning, and potential research labs that would spark my interests of community building. I need to maximize my time at CMU, \$90k is a lot of money!

Utilize the broader internet & this crowd-sourced file fro MHCI alumni!

# Agenda



## Background 04

---

Who is OpenMined? 05

Challenge 06

Solution 07

Project Brief 09

## Current Research 10

---

SME 11

Industry Landscape 12

Secondary Research 13

PESTEL 14

Key Insights 15

## Future Plans 16

---

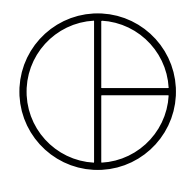
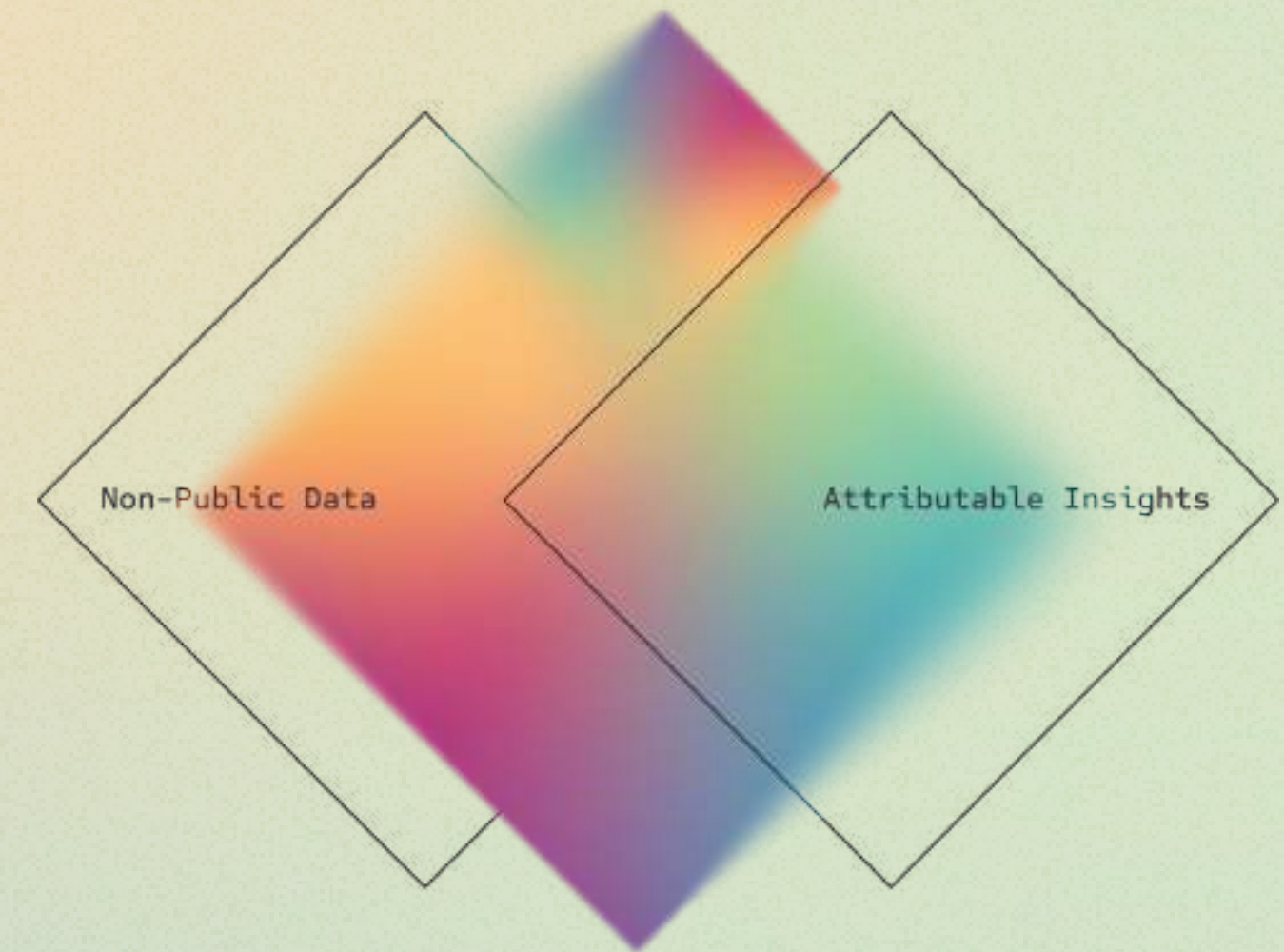
Q&A 17

---



# What is OpenMined?

**A non-profit open-source community developing the decentralized networks of the future.**



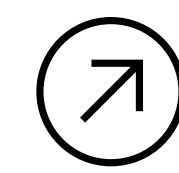
## Privacy First

Federated learning & differential privacy ensure raw data never leaves its source.



## Decentralized Network

SyftBox nodes connect data owners, researchers, and consumers in a permissioned mesh



## Consumer Empowerment

Individuals contribute data to AI training while retaining ownership and earning value

The Challenge

# 99.99% of the world's data remains locked away

A hospital has patient data.

A bank has fraud patterns.

A research lab has rare disease records.

Each holds something valuable.

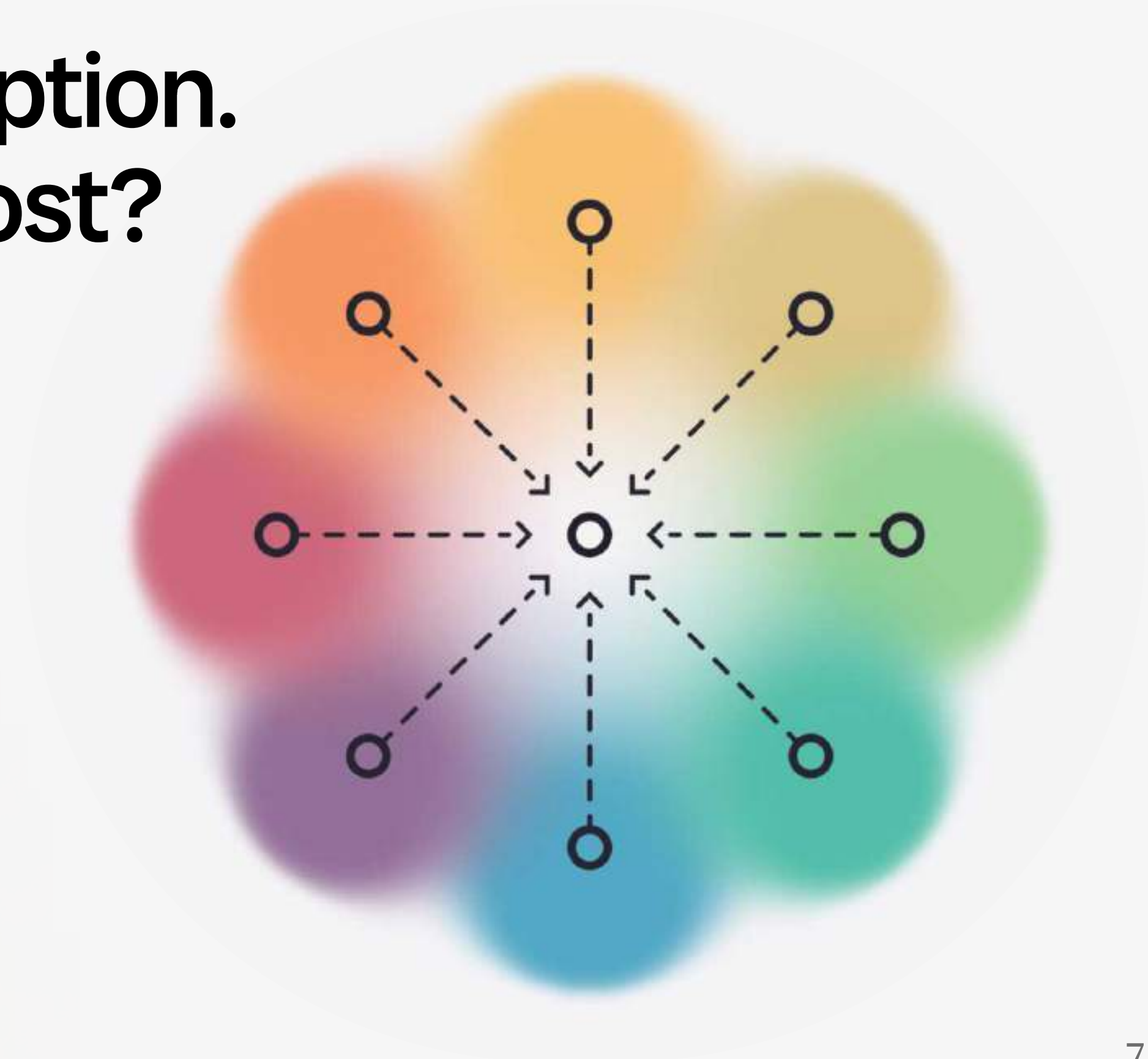
None can share it because of regulatory and proprietary restrictions.



# Attribution Based Control (ABC)

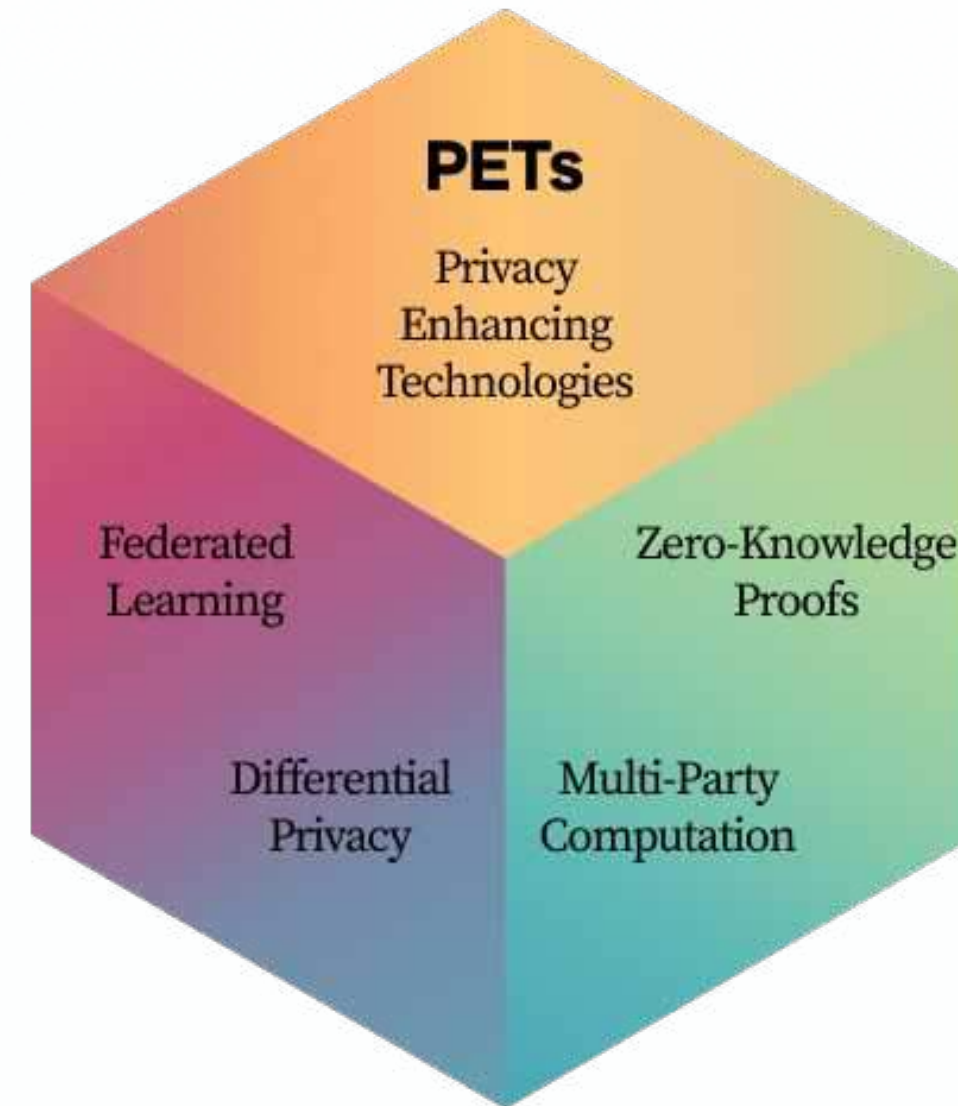
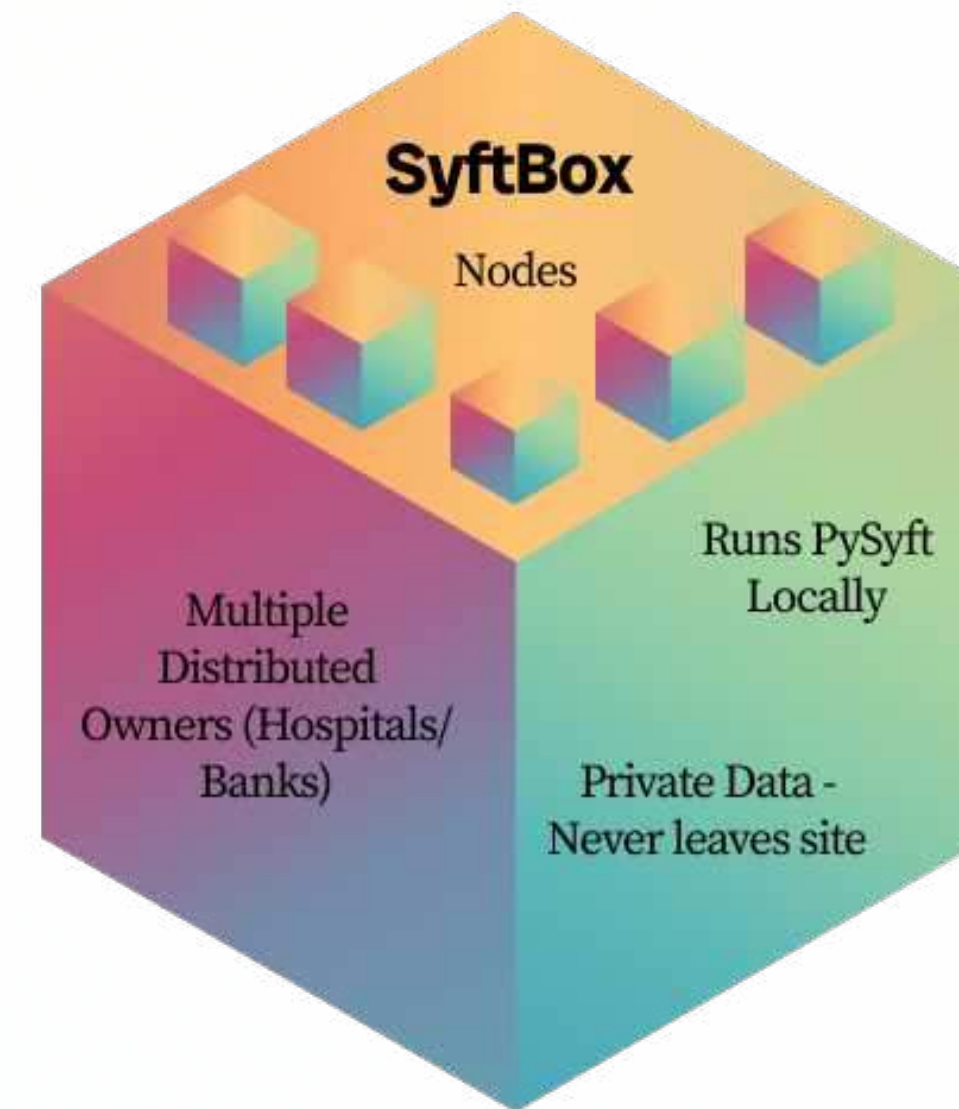
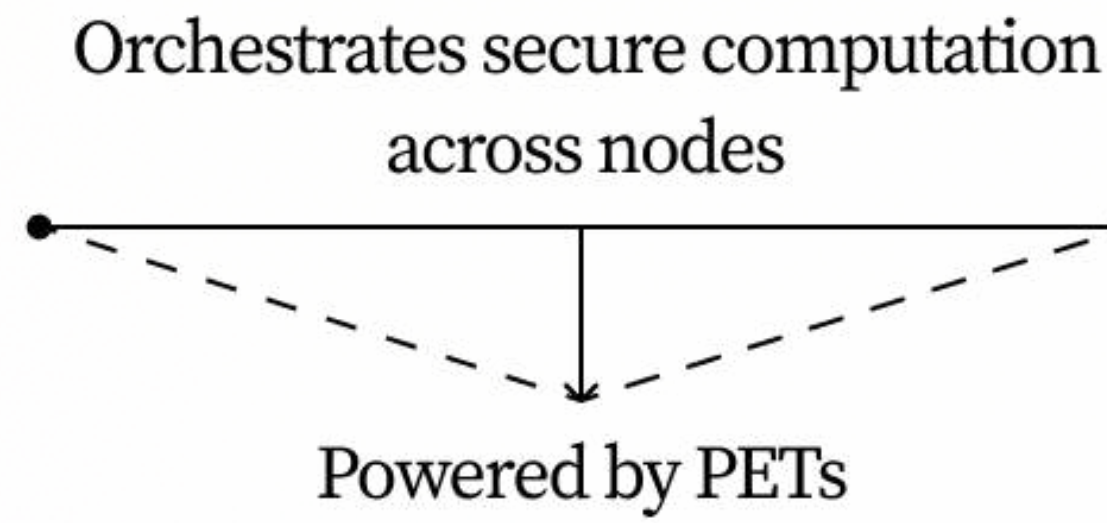
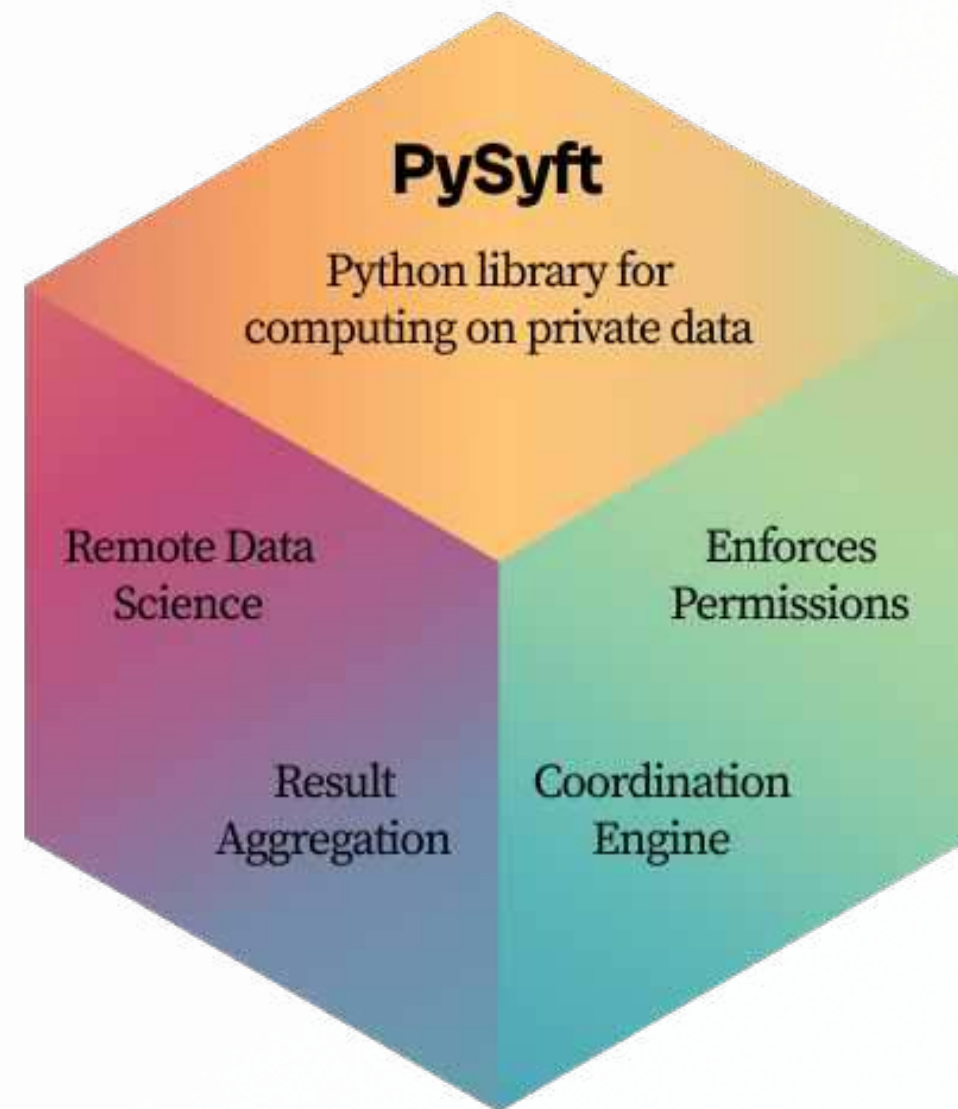
**It's technically powerful.  
But technology alone does not drive adoption.  
The question is: Where does it matter most?**

- Sensitive data is siloed
- Consumer trust in AI is fragile
- AI and privacy literacy are limited



# Tech Stack

## Attribution Based Control



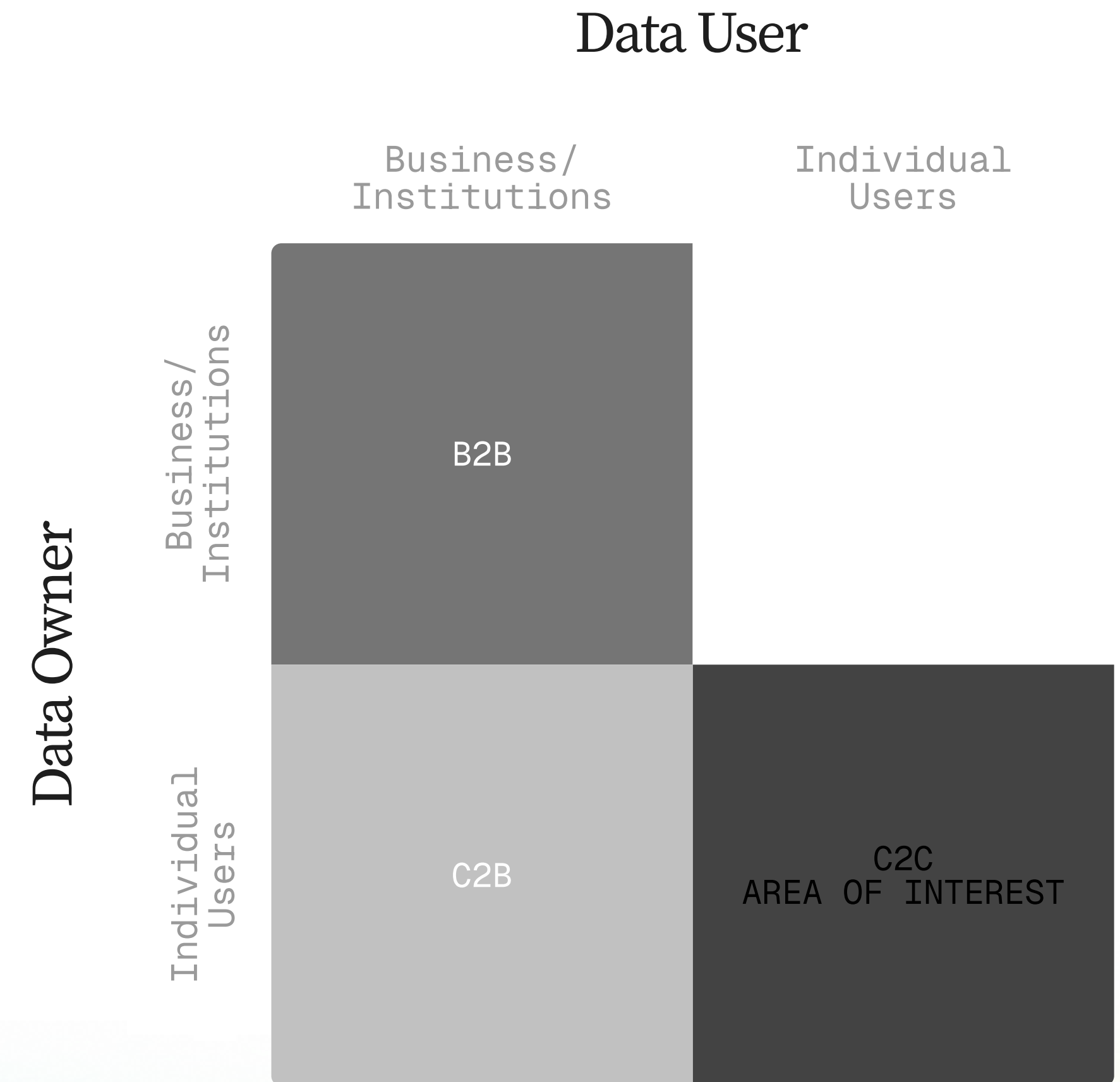
# Project Brief

Who are the users?

**Individual user groups in a first-mover markets that can derive value from a decentralized network.**

How do we persuade them?

**Create an incentive-driven product strategy that encourages value-aligned usage.**



# We conducted

1

PESTLE Analysis  
Territory Map  
Experiential Learning

2

Process Maps  
Ecosystem Maps

3

SME Interviews

8

Use Case Studies

50

Primary Research  
Articles

73

Secondary Research  
Papers (ongoing)

52

Survey Responses  
(ongoing)



# SME Interviews



OpenMined Contributor & Initiatives Lead  
**Osam Kyemenu-Sarsah**

*“Move slowly, incremental steps. Trust requires time to develop!”*

- High bar for trust-earning, low bar for trust-breaking
- Contact → Education → Synthetic Data → Sensitive Data
- Christchurch call - log auditing at large tech company
- Medical Federated Learning Program (MFLP) - global medical imaging network



OpenMined Researcher & Education Lead  
**Irina - Madalina Bejan**

*“When we have a good enough story for why they should participate, the cost and risks do fade away.”*

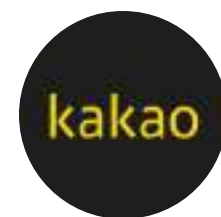
- Data sharing incentives should emphasize the value of the output or benefit rather than the transparency of the process
- Reddit4Researchers - enabling researchers to access data for their studies while protecting Reddit's data from being used for commercial purposes
- Publishing/Journalism - helping media companies in Indonesia maintain control over their content against AI bots

# Industry Landscape



## Beekeeper AI

A collaborative platform that allows AI models to train and validate algorithms on sensitive healthcare data without exposing underlying records.



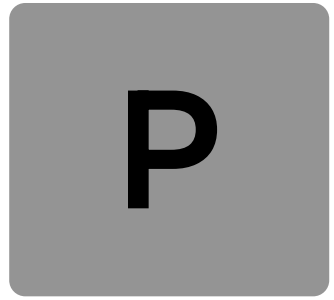
## Kakao Healthcare

A digital health company that leverages AI to create secure data-sharing platforms for cross-hospital research.



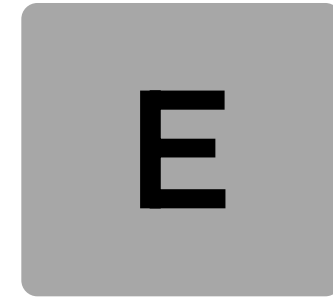
## ProRata.AI

Attribution technology developers that ensure content creators and publishers are credited and fairly compensated when their work is used to generate answers in AI search engines.



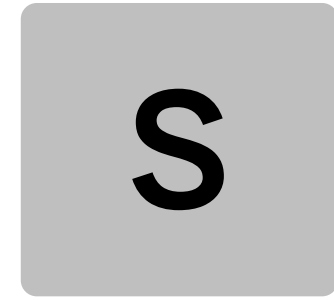
## Political

- Fragmented global regulation (GDPR vs CCPA vs PIPL)
- Lack of federal US privacy law
- AI governance concerns



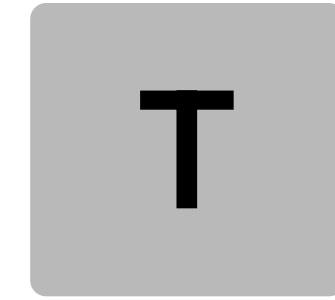
## Economic

- Data sales drive significant revenue in B2B spaces
- Brokers pay cents; Users pay dollars
- Exposed private data decreases competitive edge between companies



## Social

- Lacking of agency with corporations
- Trust driven by social proof
- Younger demographics show higher concern but also higher tech literacy



## Technological

- PETs (FL, DP, MPC) are mature but complex
- Setup tax for SyftBox nodes is high
- Re-identification risk grows with AI — making true federated isolation more valuable.



## Legal

- HIPAA gaps exploited by big tech hospital tracking
- Outdated de-identification standards
- GDPR requires specific consent and deletion rights

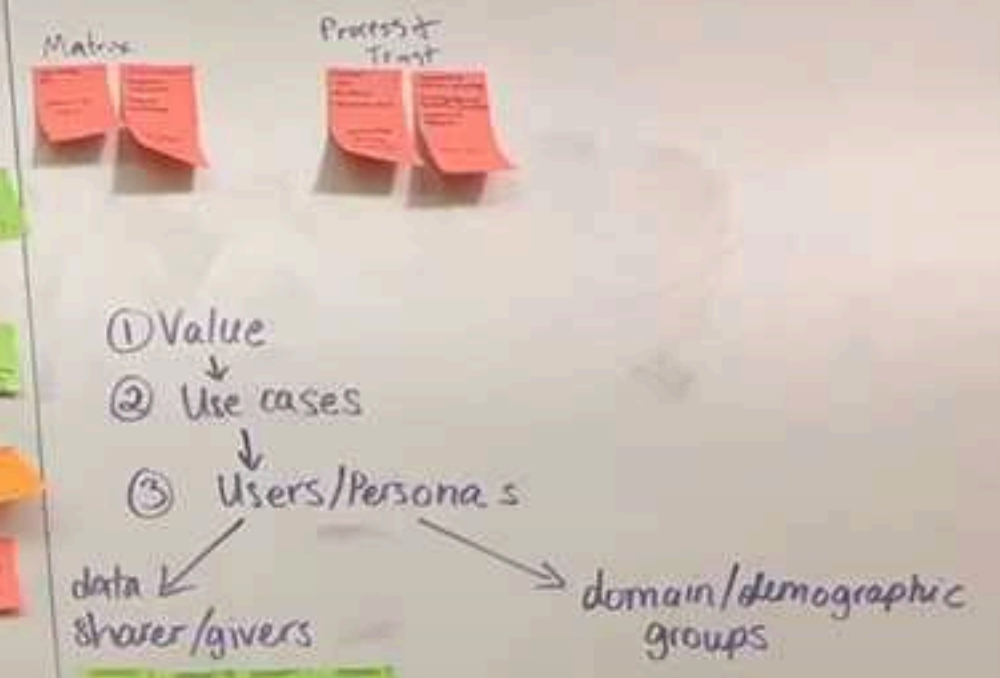


## Environmental

- AI data centers have significant carbon footprints
- Decentralized computing can reduce data center energy demands!



After our affinity mapping, we saw personal values & community alignment as critical to users' willingness to share.



- OSAM
  - ↳ Med, Healthcare
  - ↳ Academics
- Prime:
  - ↳ Reddit, Anthropie
- ↳ Partnership strategy
- ↳ Over: ng "governance" issues
- ↳ Pending barriers
- ↳ T: ngible, ow pnts of partnerships

Toe Counter  
VI Tom: IIII  
VII Mridula: IIII  
VIII Uma: IIII  
IX Yubi: IIII  
X Eric: IIII

# Key Insights



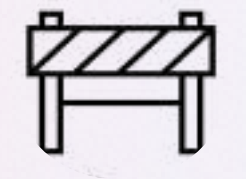
## Negative Feedback Loop

- Unwilling ignorance in data literacy creates feelings of powerlessness and uncertainty
- Loss of agency and control drives mistrust and resignation, which results in apathy and continued ignorance
- Socio-technical trust-building and transparency are needed



## Data Value Gap

- Companies generate significant revenue from user data, while users bear all the risk with zero financial gain
- Individuals value their own data more than they value other people's personal data
- Privacy paradox is the inconsistency between stated concerns and actual behavior



## Trust as the Biggest Hurdle

- Trust is earned & incremental. It cannot be assumed
- Contextual transparency and data integrity inform the faith of users in a system
- Reciprocity supports the give-and-take information economy, unsustainable by trust alone



## Aggregating the Human Experience

- Privacy is a negotiated social value, not a commodity to trade
- Social proof - leveraging co-creation of collective knowledge is critical
- Altruism as a driver - Public good is an accepted trade-off to personal risk

# Next Steps

## 1

### Complete Exploratory Research

- Analyze survey results
- Mapping analogous domains
- Define viable user groups and synthesize personas

## 2

### Framing the Solution

- Narrow into a single consumer base to build around
- Recruit & interview potential users
- Identify highest-leverage intervention points in the adoption funnel

## 3

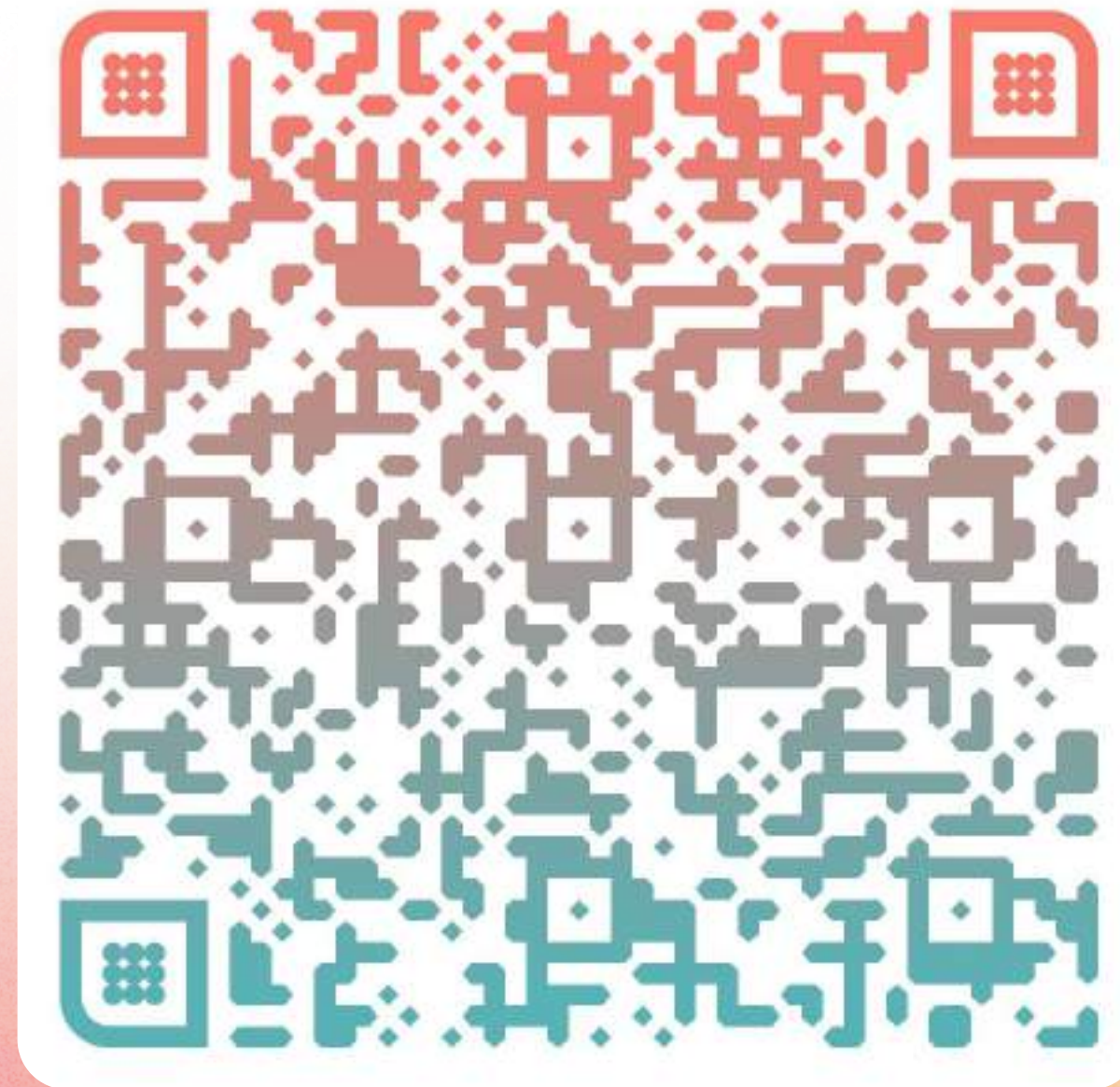
### Generative Design

- Co-design workshop with OpenMined team and recruited participants
- Brainstorm and ideate solutions
- Begin prototyping





QUESTIONS?





# OpenMined

Mid-Semester Research Readout

